

**IAIA Foundation  
Board of Directors Meeting  
Lloyd Kiva New Welcome Center – 2<sup>nd</sup> Floor Conference Room  
September 13, 2016**

**MINUTES**

**Board Members Present:** Charmay Allred, Mark Bahti, Dorothy Bracey, Melissa Coleman, Michael Daly, and Chuck McKittrick (telephonically).

**Board Members Absent:** Tony Abeyta, Raven Davis-Mayo, Bob Harcourt. Sherry Kelsey, Michael Namingha, Beverly Morris, and George Rivera.

**Staff and Guests Present:** Dr. Robert Martin and Alex Shapiro.

The meeting was called to order at 10:10 a.m. A quorum was not established.

**Positive Notes:**

It was noted Bob Harcourt has compiled numerous facts regarding IAIA's student and graduate achievements. Following a discussion on various ways to utilize this material, it was suggested contacting IAIA's archivist, Ryan Flahive. Dr. Robert Martin will contact Ryan Flahive.

Alex Shapiro advised the Board that the fundraising goal for the year is \$795,000 gross. The amount raised to date is approximately \$732,000.

Alex Shapiro noted the Gala netted about \$165,000. A survey has been sent out requesting feedback on this year's event. A follow up lunch to discuss the results of the survey will be scheduled, the date is yet to be determined. The Board discussed the Gala—what worked and other problems during this year's event: the check-in/check-out process, artist/student seating, and paddle call.

**General Business:**

A quorum not having been reached, the Minutes and Agenda could not be approved. Proposed budget for the next fiscal year will be approved at the November meeting. The transfer of funds, and voting on the slate of officers will be approved by unanimous consent electronically and in writing before the next meeting.

The Board discussed the Board members and term expiration dates:

Charmay Allred – March 31, 2017  
Tony Abeyta – March 31, 2017  
Michael Namingha – May 31, 2017  
Dorothy Bracey – May 31, 2017  
Bob Harcourt – July 31, 2017  
Chuck McKittrick – July 31, 2017  
Mark Bahti – September 30, 2017  
George Rivera – September 30, 2017

**President's Report:** (Please see attached Report of the IAIA President.) Dr. Martin provided a brief overview on Strategic Plan 2020 and answered questions from the Board.

- Increase involvement of all IAIA stakeholders in student success.
- Increase enrollment, improve retention and completion
- Increase scholarship funds
- Develop student leadership skills
- Strengthen academic programs
- Build college community
- Build Performing Arts & Fitness Center
- Grow and maximize resources for college programs
- Expand capacity as a 1994 Land Grant Institution
- 2016-2017 IAIA institutional strategic priorities

**Executive Director's Report:** Alex provided his report to the Board and noted upcoming projects and events. .

- As of July 31, more than \$684,700 was raised in net support for the 2016 fiscal year, about 40% above the year-to-date budget goal.
- Recent gifts included \$100,000 from the Taitanchi Foundation for MFA Scholarships
- Woodridge Productions gave a one-time gift of \$19,000 for Cinematic Arts.
- The Major Donor Program showed an increase of twenty-seven new donors, with most of the additional President's Circle donors being new supporters from the annual dinner and auction.
- The second newsletter for the Lloyd Kiva New Legacy Circle is complete and will be mailed late September.
- Fran Mullin hosted a reception for IAIA during Indian Market. The focus was to promote the capital campaign, Moving Forward, benefitting the Performing Arts and Fitness Center.
- The Performing Arts and Fitness capital campaign continues to receive funds, approximately \$1.7 million to date. Groundbreaking is scheduled for November 9, to coincide with the annual Open House.
- The annual dinner and auction event cleared about \$165,000 for scholarships. Sponsorships and donations were 14% greater than last year. Ticket sales were up by 10% and the paddle call was up by 28%. The auction did not do as well but it was noted that twenty items sold at or above the declared value with the live auction items selling for almost 90% of their declared value.

There being no further business, the meeting adjourned at 11:30 a.m.