

**IAIA Foundation
Board of Directors Annual Meeting
Lloyd Kiva New Welcome Center – 2nd Floor Conference Room
January 12, 2016**

MINUTES

Board Members Present: Tony Abeyta (telephonically), Charmay Allred, Mark Bahti (telephonically), Dorothy Bracey, Melissa Coleman, Michael Daly, Bob Harcourt, Sherry Kelsey, Chuck McKittrick, and Beverly Morris.

Board Members Absent: Michael Namingha and George Rivera.

Staff and Guests Present: JoAnn Balzer, Eileen Berry, Angela Sedillo, and Alex Shapiro.

The meeting was called to order at 10:05 a.m. by Sherry Kelsey. A quorum was established.

Positive Notes:

- The Board welcomes its newest member, Mike Daly.
- Joy Harjo-Sapulpa was one of the guest speakers at the Writer's Festival early January. She read an excerpt from her new book and spoke of the importance IAIA has for her personally. She was very positive in her praise of the school.
- An exhibit featuring the work of Lloyd Kiva New opens at IAIA's Museum of Contemporary Native Arts on January 22, 2016. The New Mexico Museum of Art will exhibit *The Legacy of Lloyd Kiva New and IAIA* beginning mid-February.

Business:

Alex Shapiro reminded the Board that this year's fundraising goal is a bit under \$800,000 gross.

Charmay Allred moved to approve the Agenda. Dorothy Bracey seconded. The Agenda was approved.

Dorothy Bracey moved to approve the Minutes of November 10, 2015. Bob Harcourt seconded. The Minutes were approved.

Alex Shapiro noted that Charlene Carr, Land Grants Program Director, was the scheduled speaker for this Board meeting but had to cancel. Alex will reschedule Charlene Carr's presentation to the Board. Alex provided a brief history regarding Land Grants and noted Charlene will inform the Board more thoroughly when she does her presentation.

Committee Reports:

Finance and Audit Committee: Alex Shapiro noted that the financial statements may look different as the tracking method has been readjusted. At this time the Foundation is below budget projections but the year-end appeal has been strong and monies are still coming in.

Chuck McKittrick moved to approve the transfer of \$143,497.60. Beverly Morris seconded. The transfer was approved.

Nominating and Governance Committee: Mark Bahti informed the Board that two candidates have been approached to determine their level of interest. One of the candidates has mentioned that scholarships is his main focus and is considering coming on board either as a Board member or a committee member. Mark will update the Board at the next meeting. Beverly Morris mentioned Megan Hill as a possible development committee member and will provide her contact information to Mark Bahti.

Development Committee: Melissa Coleman noted the Committee had a productive meeting regarding the Performing Arts and Fitness Center (PAF) Capital Campaign. The meeting was held on campus and included Eileen Berry, OIA Development Officer, Michael Namingha, Alex Shapiro, and Gail Bernstein. The committee discussed fundraising efforts and beginning the solicitation of funds for the PAF capital campaign. Implementation of the quiet phase of the plan would begin sometime between March and May. Completion of the PAF is expected by the 2018 school year. The committee agreed that gatherings and receptions would be beneficial to introduce the campaign to potential donors and the community. Niman Fine Arts was one venue discussed. The committee discussed inviting influential speakers to provide information in both areas, health issues and performing arts. Producing videos highlighting the impact of IAIA on students and alumni is another avenue under consideration. Melissa noted a list of prospective donors was reviewed. Eileen Berry will be following up with the Board members regarding introductions and/or joining the committee members in solicitation meetings. Alex Shapiro will be meeting with the Board of Trustees in February to solicit their support.

President's Report: Larry Mirabal, CIO, presented the President's Report for Dr. Martin. (Please see Report of the IAIA President.) Larry provided a brief overview on the following topics and answered questions from the Board.

- FY 2016 Federal core funding
- FY 2017 Federal core funding request
- Medical insurance benefit to employees through institutional self-insurance
- Reducing IAIA's carbon footprint
- Academic roof and HVAC system replacement
- IAIA and the New Mexico Tribal Colleges Consortium – FY 2017 New Mexico state legislative priorities
 - Capital outlay project funding
 - High school dual credit reimbursement funding
 - New Mexico research and public service project funding
 - Tribal college student participation in the lottery scholarship program
 - New Mexico general obligation bond fund for TCU libraries
- Performing Arts and Fitness Center
- 2015 fall semester student enrollment
- Strategic Plan 2020
- National Schools of Art and Design (NASAD) accreditation approval
- The Center for Lifelong Education's (CLE's) revised mission
- Margaret A. Cargill Foundation Artist-in-Residence Program

Executive Director's Report: Alex provided his report to the Board and noted the projects the Advancement Office is currently working on.

- The annual year-end appeal is doing well and has shown an increase over the same period of the previous year. Alex noted the change in wording from the “need” of students to the “impact” upon the students and inclusion of student photos and personal messages.
- The Allan Houser Scholarship Fund has received more than \$47,000 in donations total to date.
- The Major Donor Program has a total of 117 major donors, an increase of 15 new President's Circle donors.
- The newsletter launching the Lloyd Kiva New Legacy Circle will be sent out in mid-January.
- An Impact Statement for the Performing Arts and Fitness Center capital campaign is in draft form and will be shared with the Foundation Board soon.
- A Gift Acceptance Policy. A draft is expected to be ready by the end of the month and will be presented to an ad hoc committee before submission of the final version for the Board of Trustees and the Foundation Board's approval.

There being no further business, Dorothy Bracey moved to adjourn. Beverly Morris seconded the motion.

11:50 a.m. Meeting adjourned.